

**SYMMETRIC**  
**BAWELBIC**  
COMPUTER SYSTEMS

March 6, 1987

Julian Stacy  
Holzstrasse 27D  
8000 Munich 5  
West Germany

Dear Mr. Stacy:

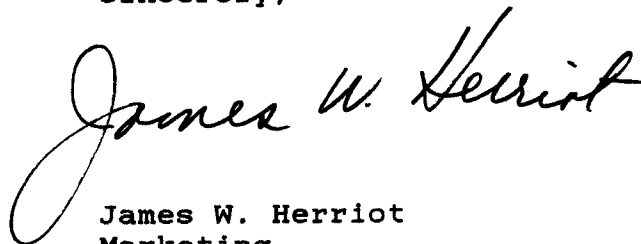
Thank you for your interest in the Symmetric 375 portable mainframe! We appreciate your inquiry and look forward to serving your needs.

I have enclosed product specifications and pricing information on the 375. With 2 Mbytes of RAM, a 50 Mbyte Winchester hard disk, a complete port of 4.2 BSD UNIX, language tools and utilities, and many other options, I believe our machine provides the best high-performance, low-cost UNIX value on the market.

Single quantity pricing for our complete system with ethernet is \$9450 per unit -- \$8495 if the order is prepaid. Our special "Software Developers Dream" is also available, as outlined on the enclosed sheet. We offer many options to increase the versatility of your 375 and configure it to your special needs. Current delivery time after receipt of order is four weeks.

Please call me if you have any questions, comments or suggestions. Thank you again for your interest.

Sincerely,



James W. Herriot  
Marketing

JWH:lgj

Enclosures